

MINISTRY OF TRANSPORT
VIETNAM MARITIME UNIVERSITY



**UNDERGRADUATE PROGRAM
(ADVANCED PROGRAM)**

CODE OF MAJOR: 7840104

MAJOR: MARITIME BUSINESS

SPECIALIZATION: GLOBAL STUDIES AND MARITIME AFFAIRS

LEVEL: FULL - TIME UNDERGRADUATE

Hải Phòng - 2021

UNDERGRADUATE PROGRAM
(Based on credit system, apply to ... intake)

Code of Major: 7840104

Name of Major: Maritime Business

Name of Specialization: Global Studies & Maritime Affairs

Major code: A408

Education level: Full-time undergraduate

Duration: 4 years

1. Program learning objectives

The advanced program is a project of the Ministry of Education and Training (MOET), contributing to improving the quality, helping to fundamentally and comprehensively innovate in higher education so that Vietnam Maritime University (VMU) deserves to be an important university at the national and international level. The training program in Maritime Business major, Global Studies and Maritime Affairs (GMA) specialization is designed to train comprehensive bachelors on the basis of international and Vietnamese standards in terms of knowledge, skills, practical ability and moral qualities as follows:

The bachelors in GMA would possess political and ethical qualities, a sense of service to the people, a sense of and capacity for professional practice in accordance with the training level, and good health to meet the requirements for national construction and defense, mastering professional knowledge and enforcement skills, being able to work independently, creatively and solving problems in the specialized training.

Students majoring in GMA would master the theoretical foundation of the social sciences, which is applied in accordance with the increasing needs of the

transportation industry in general and the shipping industry in particular. At the same time, they have the appropriate knowledge to work at government and local agencies, non-profit organizations, international organizations and maritime enterprises; have a strong background in global political and economic theories; theories about the policy making process; understandings of global maritime history and the importance of maritime industry capabilities to a nation's strength; aware of current global maritime issues such as security, trade and the environment.

Students would have practical abilities in leadership, decision making and problem solving on such issues related to maritime policies and maritime economics, critical thinking, research and life-long learning

2. Expected Learning Outcomes

Code	Content	National scale frame	Capacity frame
1	KNOWLEDGE AND ARGUMENT		
1.1	General knowledge		
1.1.1	Basic knowledge of mathematics and natural science	K1	3
1.1.1.1	<i>Ability to understand and apply knowledge of optimal mathematics</i>		3
1.1.1.2	<i>Ability to understand and apply knowledge of probability and probability distribution</i>		3
1.1.2	Basic knowledge of social sciences, political science	K2	
1.1.2.1	<i>Ability to understand and receive, systematically respond to views on nature and society, clarify the origins, motivations, and general laws of movement and development of nature and human society.</i>		3
1.1.2.2	<i>Ability to understand production methods and economic theories, thereby forming the capacity for theoretical thinking, independent thinking in analyzing and solving practical socio-political problems.</i>		3
1.1.2.3	<i>Ability to systematically understand Ho Chi Minh's ideology, morality and cultural values, thereby contributing to building a new human foundation.</i>		3
1.1.2.4	<i>Ability to understand the systematic basic knowledge about the Party's revolutionary line, including the system of viewpoints and policies on the goals, directions, tasks and solutions of the Vietnamese revolution from which aware of their civic responsibility for the construction of socialism and defense of the Fatherland under the leadership of the Party.</i>		3
1.1.2.5	<i>Ability to apply understandings of economic, political and social theories to explain the Marxist-Leninist theory of socialism</i>		3
1.1.3	Basic knowledge of General Law	K1	3
1.1.3.1	<i>Basic understanding of the Vietnamese legal system and the Anti-Corruption Ordinance</i>		
1.1.4	Basic knowledge of foreign languages	K3	3

1.1.4.1	<i>Ability to use English in professional study and work and research</i>		3
1.1.4.2	<i>Ability to practice reading, writing, and finding documents in English for study and research purposes.</i>		3
1.2	Fundamental knowledge		
1.2.1	Microeconomics	K1	2
1.2.1.1	<i>Understand the basic concepts of economic science, theory of supply and demand, theory of consumer behavior and producer behavior in a systematic way.</i>		2
1.2.1.2	<i>Understand the basics of market structures, market failures, and government remedies</i>		
1.2.2	Introduction to Global Studies and Maritime Affairs	K1	2
1.2.2.1	<i>Recall some knowledge of the economic industry and specialized in Maritime economics</i>		2
1.2.3	Statistics		3
1.2.3.1	<i>Have a systematic understanding of the principles, principles of statistics, statistical tables commonly encountered in practice.</i>		3
1.2.3.2	<i>Ability to apply, develop and provide analytical methods to assess the quality of socio-economic activities of organizations and units.</i>		3
1.2.4	Critical thinking	K1	2
1.2.4.1	<i>Remember the concepts, principles, characteristics... of critical thinking</i>		2
1.2.4.2	<i>Remember methods, skills of logical thinking, creativity ... in decision making or problem solving quyết</i>		2
1.2.5	Macroeconomics	K1	2
1.2.5.1	<i>Understand the concepts, calculations, and meanings of macroeconomic variables in a systematic way</i>		2
1.2.5.2	<i>Understand the basics of government policies and their impact on the economy.</i>		2
1.2.6	Environment of Modern Business	K1	2
1.2.6.1	<i>Remember the basic knowledge about the business, the business model of the enterprise, the internal and external business environment of the enterprise.</i>		2
1.2.6.2	<i>Describe tools for analyzing the internal and external business environment of an enterprise.(PESTLE, 5FORCES, SWOT...)</i>		2
1.2.7	Maritime Cargo	K1	2
1.2.7.1	<i>Name different types of goods: characteristics, properties, methods of loading and unloading goods, ways of preservation, lashing, dunnage, etc.</i>		2
1.2.7.2	<i>Remember the basic issues related to cargo in the maritime sector such as cargo security, cargo insurance, freight forwarding.</i>		2
1.2.8	Fundamental of Logistics and Supply Chain Management	K1	2
1.2.8.1	<i>Understand the basic concepts of Logistics, logistics services, logistics infrastructure... as well as challenges for Logistics.</i>		2
1.2.9	Internship 1: Field trip		2
1.2.9.1	<i>Able to learn the reality of State management/production and business activities of organizations/enterprises in the maritime field and write internship reports</i>		2
1.2.10	Introduction to International Relations	K1	2
1.2.10.1	<i>Recall the basic concepts of international relations and international organizations</i>		2

1.2.10.2	<i>Describe the impact of a country's political-economic event on its relationship with the rest of the world.</i>		2
1.2.11	Seminar 1: Method & Design	K1	3
1.2.11.1	<i>Understand the concept of research methods, scientific research process</i>		3
1.2.11.2	<i>Understand theories, models, methods, tools for data processing and presentation of scientific works</i>		3
1.2.12	International Business 1	K1	3
1.2.12.1	<i>Understand the basic knowledge about multinational corporations: concepts, characteristics, motivations for international market development, methods of international market entry...</i>		3
1.2.12.2	<i>Understand the strategies of multinational corporations: production strategy, organizational strategy, ... when participating in the international market</i>		3
1.2.13	Globalization of culture	K1	3
1.2.13.1	<i>Understand cultural concepts and categories</i>		3
1.2.13.2	<i>Simulate different expressions of culture in an international environment: management style, communication, advertising...</i>		3
1.2.14	Business Ethics	K1	3
1.2.14.1	<i>Interpret ethical theories of people in general and in business in particular</i>		3
1.2.14.2	<i>Describe the manifestation and impact of corporate social responsibility on stakeholders</i>		3
1.2.15	International Business 2	K1	4
1.2.15.1	<i>Compare different international market penetration methods: foreign investment, import and export, M&A, JVs, etc.</i>		3
1.2.15.2	<i>Apply the basic process of international trade activities - import and export of goods in a hypothetical import-export project</i>		4
1.3	Specialized knowledge		
1.3.1	International Maritime Organizations	K2	2
1.3.1.1	<i>Recall the activities of the world maritime organizations</i>		2
1.3.1.2	<i>State the international public policies, laws and regulations related to the maritime domain</i>		2
1.3.2	Maritime Economics 1	K1	3
1.3.2.1	<i>Understand the basic concepts and contents related to transportation economics</i>		3
1.3.2.2	<i>Understand supply and demand, costs, markets and factors that affect ocean freight</i>		3
1.3.2.3	<i>Understand supply, demand, market and the factors that affect ocean freight</i>		3
1.3.3	Maritime Security	K2	3
1.3.3.1	<i>Understand the basics of maritime security</i>		3
1.3.3.2	<i>Understand the content and policies and laws governing world maritime security</i>		3
1.3.3.3	<i>Understand and explain the policies, laws and regulations governing maritime security practices</i>		3
1.3.4	Comparative Maritime Policy	K2	3
1.3.4.1	<i>Understand comparative policy in the field of customs in countries</i>		3
1.3.4.2	<i>Compare maritime policies between countries</i>		3
1.3.5	Internship 2: Specialized internship		3

1.3.5.1	<i>Describe and write a report on one or several practical operations of an agency, organization or enterprise in the field of Global Studies and Maritime Affairs</i>		3
1.3.6	Maritime Economics 2	K1	4
1.3.6.1	<i>Understand concepts and contents related to port economy</i>		4
1.3.6.2	<i>Understand the supply and demand of seaport services, the market, seaport costs, seaport service prices and other issues related to the seaport economy</i>		4
1.3.6.3	<i>Analyze factors affecting the seaport economy</i>		4
1.3.7	Special topics in Maritime Business	K1	4
1.3.7.1	<i>Get to know the latest issues and development trends of the world maritime business</i>		4
1.3.7.2	<i>Understand the content of issues related to the world maritime business</i>		4
1.3.7.3	<i>Analyze issues and trends related to the world maritime business in general</i>		4
1.3.8	Graduation Intership & Dissertation		4
1.3.8.1	<i>Analyse a problem related to Maritime Economics in practice</i>		4
1.3.8.2	<i>Apply knowledge learned to solve, overcome or improve problems related to Maritime Economics major in practice to write and defend graduation thesis.</i>		4
1.4	Elective knowledge		
1.4.1	Speech communication	K3	3
1.4.1.1	<i>Use English fluently in communicating and expressing a message by words, gestures, body language</i>		3
1.4.2	Globalization	K1	2
1.4.2.1	<i>Grasp basic knowledge about globalization: concept, history, different forms of globalization...</i>		2
1.4.2.2	<i>Describe the process of globalization in specific cases</i>		2
1.4.3	World Maritime History	K1	2
1.4.3.1	<i>Remember the development stages of world maritime history</i>		2
1.4.3.2	<i>Remember the birth and development of ships, seaports as well as other issues related to the maritime field</i>		2
1.4.4	Economic Geography	K1	2
1.4.4.1	<i>Define the basic knowledge of economic geography</i>		2
1.4.4.2	<i>Name the international shipping routes of goods by sea</i>		2
1.4.5	Ocean Politics	K1	2
1.4.5.1	<i>Remember the ocean's influence on world politics</i>		2
1.4.5.2	<i>Remember the important resources of the ocean</i>		2
1.4.5.3	<i>Remember the important policies in the management of the ocean environment</i>		2
1.4.6	Comparative Politics	K1	2
1.4.6.1	<i>Memorize concepts in maritime policics</i>		2
1.4.6.2	<i>Remember the important factors influencing maritime policy</i>		2
1.4.7	Environmental Law and Policy	K2	2
1.4.7.1	<i>Understand international laws and policies for the management of the physical, biological, marine and coastal environment</i>		2
1.4.7.2	<i>Understand some international laws and policies in the prevention of transnational environmental pollution</i>		2

1.4.8	Geopolitics of Energy	K1	2
1.4.8.1	<i>Remember the concepts and types of energy, energy geopolitics</i>		2
1.4.8.2	<i>Remember the connection between politics and energy as well as the conflict from this relationship between countries or regions of the world</i>		2
1.4.9	Ocean Environment Management	K1	3
1.4.9.1	<i>Understand some physical, chemical, biological characteristics and some basic processes in the marine environment</i>		3
1.4.9.2	<i>Analyze marine environmental pollution problems, characteristics of marine structures and some challenges in marine resource management</i>		3
1.4.9.3	<i>Select technical and management solutions to environmental, structural, and marine resource problems</i>		3
1.4.10	Seminar 2: Investment Project	K2	4
1.4.10.1	<i>Understand project management knowledge and project management techniques</i>		3
1.4.10.2	<i>Plan and evaluate a hypothetical investment project</i>		4
1.4.11	Port Operations and Management	K1	3
1.4.11.1	<i>Understand and grasp general knowledge of ports.</i>		3
1.4.11.2	<i>Understand and grasp the models of port management, the field of port management as well as the methods of planning operations, the operating processes at the port.</i>		3
2	PERSONAL AND PROFESSIONAL SKILLS, AND QUALITY		
2.1	Reasoning, analysis and problem solving		
2.1.1	Problem identification and raising	S1	
2.1.1.1	<i>Analyze data and phenomena</i>		4
2.1.1.2	<i>Analyze assumptions and sources of prejudice</i>		4
2.1.2	Estimation and qualitative analysis, analysis of uncertain factors	S1	
2.1.2.1	<i>Understand and analyze amplitudes, limits, and trends</i>		3
2.1.2.2	<i>Analysis of limits and redundancy</i>		4
2.1.3	Solutions and recommendations	S1	
2.1.3.1	<i>Select the key results of the solutions and check the data</i>		3
2.1.3.2	<i>Spot the differences in the results</i>		3
2.2	Systematic thinking		
2.2.1	Think entirely	S3	
2.2.1.1	<i>Understand systems, functions and operations, and components</i>		2
2.2.2	Prioritize and focus	S3	
2.2.2.1	<i>Detect all factors related to the whole system</i>		3
2.2.2.2	<i>Detect key factors from within the system</i>		3
2.4	Attitude, thought and learning		
2.4.1	Perseverance, willingness and determination, resourcefulness and flexibility	S1	
2.4.1.1	<i>Define a sense of responsibility for the outcome</i>		2
2.4.1.2	<i>Show confidence, courage, and passion</i>		3
2.4.1.3	<i>Shows determination to accomplish goals</i>		3
2.4.2	Deliberate Thinking	S1	

2.4.2.1	<i>Explain purpose, problem or event</i>		2
2.4.2.2	<i>Apply logical (and dialectical) arguments and solutions</i>		3
2.4.3	Lifelong learning and practice	S1	
2.4.3.1	<i>Determine the motivation to practice regularly</i>		3
2.4.3.2	<i>Build self-training skills</i>		3
2.5	Ethics, fairness and other responsibilities		
2.5.1	Ethics, integrity and social responsibility	S2	
2.5.1.1	<i>Create your own ethical standards and principles</i>		3
2.5.1.2	<i>Show honesty</i>		3
2.5.2	Professional behavior	S2	
2.5.2.1	<i>Show professional style</i>		3
3	COMMUNICATION SKILLS: TEAM WORK AND COMMUNICATION		
3.1	Team work		
3.1.1	Effective group organization	C1	
3.1.1.1	<i>Define team roles and responsibilities</i>		3
3.1.1.2	<i>Assess the strengths and weaknesses of the team and its members</i>		3
3.1.2	Group activities	S4, C1	
3.1.2.1	<i>Define goals and work to be done</i>		3
3.1.2.2	<i>Use effective meeting planning and facilitation</i>		4
3.1.2.3	<i>Utilize effective communication (actively listen, cooperate, provide and obtain information)</i>		4
3.1.2.4	<i>Shows positive and effective feedback</i>		3
3.2	Communication		
3.2.1	Written communication	S5	
3.2.1.1	<i>Shows the ability to write coherently and fluently</i>		3
3.2.1.2	<i>Shows correct spelling, punctuation, and grammar</i>		3
3.2.1.3	<i>Shows the ability to format documents, proficiently use the basic functions of MS Word</i>		3
3.2.2	Electronic communication/multimedia	S5	
3.2.2.1	<i>Show the ability to prepare electronic presentations</i>		3
3.2.2.2	<i>Shows ability to use email, instant messaging, and video conferencing</i>		3
3.3	Communication via foreign languages		
3.3.1	<i>Listening skills: be able to understand the main points of a standard and clear discourse on a familiar matter, frequently encountered in work, study and leisure ... can understand the main points of radio or television programs relating to current work or matters of personal or professional interest when they are presented relatively slowly and clearly</i>		4
3.3.2	<i>Reading skills: can understand texts with basic expressions commonly encountered or related to work; Can understand descriptions of events, feelings, and desires in personal correspondence</i>		4

3.3.3	<i>Speaking skills: able to exchange information directly and briefly on familiar topics and activities, common and simple tasks; can handle short social exchanges, and can use a wide range of phrases and sentences to describe simply about family and others, living conditions, education and work</i>		4
3.3.4	<i>Writing skills: can write coherently on familiar issues or topics of interest, can write letters to describe personal experiences and impressions</i>		4
4	IDEA FORMULATION, DESIGN, IMPLEMENTATION, AND OPERATION IN ENTERPRISE, SOCIAL AND ENVIRONMENTAL CONTEXT – CREATIVE PROCESS		
4.1	External, social and environmental context		
4.1.1	Roles and Responsibilities of a Bachelor of Maritime Economics		
4.1.1.1	<i>Define industry goals and roles</i>		3
4.1.1.2	<i>Identify the responsibilities of a transport economics bachelor to society and a sustainable future</i>		3
4.1.2	Historical, cultural context and development of globalization perspective		
4.1.2.1	<i>Distinguish between the diverse nature and history of human society and the traditions of the transportation economy</i>		2
4.1.2.2	<i>Defining the internationalization of human activity</i>		3
4.2	Enterprise and business context in the transport economy		
4.2.1	Respect of different corporate cultures		3
4.2.1.1	<i>Identify differences in processes, cultures, and measures of success in different corporate cultures</i>		3
4.2.2	Stakeholders		3
4.2.2.1	<i>Determine the obligations of the parties involved</i>		3
4.2.2.2	<i>Distinguish stakeholders and beneficiaries (owners, employees, customers, etc.)</i>		3

Competency and Learning classification Scale

COMPETENCY SCALE	LEARNING CLASSIFICATION		
	Knowledge (Bloom, 1956)	Attitude (Krathwohl, Bloom, Masia, 1973)	Skills (Simpson, 1972)
1. Know or experience			1. Ability to Perceive 2. Ability to Formulate
2. Can participate in and contribute to	1. Ability to Memorize	1. Ability to Receive phenomenon	3. Ability to Follow instructions
3. Can understand and explain	2. Ability to Understand	2. Ability to Response phenomenon	4. Mastery
4. Have practical or implemented skills	3. Ability to Apply 4. Ability to Analyze	3. Ability to Evaluate	5. Mastering complex skills 6. Ability to Adapt
5. Can lead or create	5. Ability to Synthesize 6. Ability to Judge	4. Ability to Organize 5. Ability to Behave	7. Ability to Invent

3. Job position after graduation

Students majoring in Global Studies and Maritime Affairs are prepared for planning and policy-making positions in the areas of maritime trade and economics, maritime security and maritime law. Graduates can work in the following organizations and areas:

- + Government organizations, national and local Chambers of Commerce and Industry, Ministry of Transport, Department of Maritime Affairs, Ministry of Industry and Trade, Departments of Planning, Department of Strategic Studies, Department of Policy and Law at the Relevant ministries, research institutes, central and local policy-making organizations;

- + Organizations related to maritime security and border and island policy such as the Ministry of National Defense, especially the Navy, Border Police, relevant functional departments under the Ministry of Transport, General Department of Seas and Islands;

- + Agencies to ensure maritime safety, search and rescue, maritime security and police (seaport security) at ports;

- + International maritime organizations such as the International Maritime Organization IMO and the International Maritime Bureau IMB;

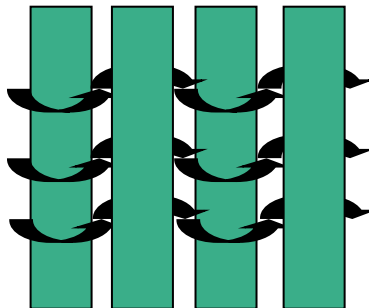
- + International maritime law research organizations and maritime law firms;

- + Shipping and marine insurance companies have departments to study plans and make strategies;

4. Structure and content of the program

4.1. Principles of program design

The training program is built on the principle of integrating skills, attitudes, and knowledge modules according to the model below:



Implement the principle of integrating over time skills and attitudes in the modules of the training program.

Note: Training program builders choose to apply one or a combination of methods: comprehensive integration, parallel integration and time-based integration of skills and attitudes in their modules. education program.

4.2. Volume of knowledge, skills, and competencies of the whole course: 137 Credits (C) (excluding the Physical Education and National Defence Education courses)

- a. General knowledge and skills (excluding foreign languages, computer science):14C.
- b. Fundamental knowledge and skills: 47C.
- c. Specialized knowledge and skills: 31C.
- d. Elective knowledge and skills: 18C.

4.3. Program Structure

No.	Code	Name of courses	No. of	CLOs	Scale	Semester	Prereq-uisite
			Credits				
I. NON-ACCUMULATED KNOWLEDGE			0				
<i>I.1. Physical Education (non-accumulated)</i>			0				
<i>I.2. National Defence Education (non-accumulated)</i>			0				
II. GENERAL KNOWLEDE AND SKILLS			43				
1	18125A	Mathematics	3	1.1.1	TU3	3	
2	19101	Marxist – Leninist Philosophy	3	1.1.2	TU2	1	
3	19201	Ho Chi Minh's Ideology	2	1.1.2	T3	2	19101
4	19302	History of Vietnam Communist Party	2	1.1.2	T3	2	19101
5	19401	Political Economy	2	1.1.2	T3	1	19101
6	19501	Scientific Socialism	2	1.1.2	T3	1	
7	25201A	General English - Listening 1	3	1.1.3	TU2	1	
8	25211A	General English - Speaking 1	3	1.1.3	TU2	1	
9	25221A	General English - Reading 1	3	1.1.3	TU2	1	
10	25231A	General English - Writting 1	3	1.1.3	TU2	1	
11	25202A	General English - Listening 2	3	1.1.3	TU3	2	25201 A

12	25212A	General English - Speaking 2	3	1.1.3	TU3	2	25211 A
13	25222A	General English - Reading 2	3	1.1.3	TU3	2	25221 A
14	25232A	General English - Writing 2	3	1.1.3	TU3	2	25231 A
15	25342A	English composition	3	1.1.3	U3	3	25232 A
16	11401	General Law	2	1.2.2	IT2	1	
III. BASIC KNOWLEDGE AND SKILLS			44				
17	15101A	Microeconomics	3	1.2.1	TU2	3	
18	15501A	Introduction to GMA	3	1.2.2	IT2	3	
19	15117A	Statistics	3	1.2.3	TU2	4	18125 A
20	15504A	Critical thiking	3	1.2.4	IT2	4	
21	15102A	Macroeconomics	3	1.2.5	TU2	4	1510A
22	15505A	Environment of Modern Business	3	1.2.6	TU2	4	
23	15506A	Maritime Cargo	3	1.2.7	TU2	4	
24	15818A	Fundamental of Logistics and Supply Chain Management	3	1.2.8	T2	4	
25	15507A	Internship 1: Fieldtrip	2	1.2.9	U2	5	
26	15508A	Introduction to International Relations	3	1.2.10	U2	5	
27	15511A	Seminar 1: Method & Design	3	1.2.12	TU3	5	15117 A
28	15516A	International Business 1	3	1.2.13	TU3	6	
29	15518A	Globalization of Cultures	3	1.2.14	TU3	6	
30	15519A	Business Ethics	3	1.2.15	TU3	6	
31	15522A	International Business 2	3	1.2.16	U3	7	15516 A
IV. SPECIALIZED KNOWLEDGE AND SKILLS			30				
32	15509A	International Maritime Organization	3	1.3.1	U2	5	
33	15515A	Maritime Economics 1	3	1.3.2	TU3	6	15101 A 15506 A

34	15517A	Maritime Security	3	1.3.3	TU3	6	15509 A
35	15520A	Comparative Maritime Policies	3	1.3.4	TU3	6	15509 A
36	15521A	Internship 2: Specialized internship	2	1.3.5	U3	6	15507 A
37	15523A	Maritime Economics 2	3	1.3.6	TU4	7	15515 A
38	15524A	Special topics in Maritime Business	3	1.3.7	TU4	7	15520 A 15523 A
39	15527A	Internship 3: Graduation internship	4	1.3.8	U4	8	15521 A
40	15528A	Graduation Dissertation	6	1.3.9	U4	8	15527 A
V. ELECTIVE KNOWLEDGE AND SKILLS			18				
41	25217A	Speech communication	3	1.4.1	TU3	3	
42	15502A	Globalization	3	1.4.2	IT2	3	
43	15503A	World Maritime History	3	1.4.3	IT2	3	
44	15510A	Economic Geography	3	1.2.11	U2	5	
45	15512A	Ocean Politics	3	1.4.4	TU2	5	
46	15513A	Geopolitics of Energy	3	1.4.5	TU2	5	
47	15514A	Comparative Politics	3	1.4.6	TU2	5	
48	26164A	Environmental Law and Policy	3	1.4.7	TU2	5	
49	26165A	Ocean Environment Management	3	1.4.8	TU3	7	
50	15525A	Seminar 2: Investment project	3	1.4.9	U3	7	
51	15526A	Port Operations and Management	3	1.4.10	TU3	7	

4.4. Description of teaching skills, attitudes

X.x	Description (<i>Subject and level of instruction</i>)	Competence Scale
2.1. Reasoning, analysis and problem solving	Description (<i>Subject and level of instruction</i>)	Competence Scale
2.1.1. Identify and raise problems	Discovered the problem based on the reference to the documentation	2.0
	Identify and raise problems in real-life situations	3.0
	Have critical skills to find out the problems that exist in the system	4.0
2.1.2. Find out the cause of the problem	State the cause of the problem based on comparison with the documentation	2.0
	Self-analyze the cause of problems in the system by topic	3.0
	Have critical skills to identify important causes of problems	4.0
2.1.3. Analyze the problem from multiple perspectives	Analyze the problem from available oriented perspectives	2.0
	Form the habit of looking at problems from different points of view	3.0
	Self-identify different points of view on a system problem and analyze the causes from those points of view	4.0
2.1.4. Solutions and recommendations	Provide solutions to individual problems	2.0
	Provide overarching solutions to a multifaceted problem	3.0
2.2. Systematic thinking	Description (<i>Subject and level of instruction</i>)	Competence Scale
2.2.1. Think entirely	Generally understand the components and functions of systems commonly encountered in the subject area	2.0
	Identify the components of the system and know the key players in the system	3.0
2.2.2. Prioritize and focus	Prioritize elements in a simple system, detect the most important factor	2.0
	Understand the relationship of each element in a system	3.0
2.3. Attitude, thought and learning	Description (<i>Subject and level of instruction</i>)	Competence Scale
2.3.1. Perseverance,	Show a sense of responsibility to fully fulfill the	2.0

X.x	Description (<i>Subject and level of instruction</i>)	Competence Scale
willingness and determination, resourcefulness and flexibility	requirements according to the assigned tasks	
	Show perseverance, determination, resourcefulness, flexibility when solving specific problems according to the assignment of tasks	3.0
2.3.2. Deliberate thinking	Skilled in reasoning based on available evidence according to instructions	2.0
	Have the skills to find evidence when arguing to defend a given point of view	3.0
2.3.3. Lifelong learning and practice	Identify motivation to study and practice	2.0
	Have the skills to develop and implement learning and training plans	3.0
2.3.4. Time management	Complete tasks on schedule	2.0
	Show seriousness and have a clear time plan when tackling multiple tasks simultaneously	3.0
2.4. Đạo đức, công bằng và các trách nhiệm khác	Description (<i>Subject and level of instruction</i>)	Competence Scale
2.4.1. Ethics, integrity and social responsibility	Show respect to teachers, respect and be polite to teachers through actions and words; own responsibility in fully complying with the regulations of the school	2.0
	Be aware of do's and don'ts related to the career field	3.0
2.4.2. Professional behavior	Understand the role and meaning of professionalism at work. Give yourself an example of the role of professional conduct	2.0
	Demonstrate professionalism in solving specific problems related to the course	3.0
3.1. Team work	Description (<i>Subject and level of instruction</i>)	Competence Scale
3.1.1. Effective team organization	Organize groups to work under the direction of the lecturer	2.0
	Self-forming groups according to the strengths of each member to perform assigned tasks	3.0
	Resolve conflicts among team members to complete assigned tasks	4.0
3.1.2. Team activities	Know how to make an implementation plan and assign tasks to each team member	2.0
	Make an implementation plan and agree on the overall results of the group's activities	3.0
	Have effective teamwork skills to resolve	4.0

X.x	Description (<i>Subject and level of instruction</i>)	Competence Scale
	disagreements and deliver common results	
3.2. Communication	Description (<i>Subject and level of instruction</i>)	Competence Scale
3.2.1. Written communication	Understand text presentation formats	2.0
	Able to communicate in writing in the available format	3.0
	Communicate text coherently in the required format	4.0
3.2.2. Electronic communication/ multimedia	Know the interface of electronic and multimedia communication methods	2.0
	Demonstrate the ability to prepare electronic presentations and communicate by email	3.0
	Effectively use effects in electronic presentations and know how to avoid risks when using multimedia communication methods	4.0
3.3. Communication via foreign languages	Description (<i>Subject and level of instruction</i>)	Competence Scale
3.3.1. Listening skills	Can hear and recognize work-related radio or television programs	2.0
	Can hear and recognize the themes of work-related radio or television programs	3.0
3.3.2. Reading skills	Can read and understand a number of common technical terms and brief text overviews by topic	2.0
	Can read and understand the main points of work-related text	3.0
	Can use reading skills to solve work-related problems	3.5
	Able to apply reading skills to solve work-related problems	4.0
3.3.3. Speaking skills	Can communicate at a basic level	2.0
	Can briefly exchange an overview of work-related content	3.0
	Can use phrases and sentences to exchange key work-related content	3.5
	Apply speaking skills to solve and explain work-related problems	4.0
3.3.4. Writing skills	Can write short paragraphs describing familiar issues or announcing simple information	2.0
	Can write about familiar issues and topics of interest	3.0
	Can use writing ability to solve some work-related problems at a simple level	3.5
	Can use coherent writing ability to solve a number of work-related problems	4.0
4.1. External context and	Description (<i>Subject and level of instruction</i>)	Competence

X.x	Description (<i>Subject and level of instruction</i>)	Competence Scale
social environment		Scale
4.1.1. The role and responsibilities of the engineer	Recognize the position and role of the profession in society	2.0
	Develop your own action plan to fulfill your career role	3.0
4.1.2. Historical, cultural context and development of globalization perspective	Recognize the role of the international integration process	2.0
	Understand the current status of the international integration process	3.0
4.2. Bối cảnh doanh nghiệp và kinh doanh	Description (<i>Subject and level of instruction</i>)	Competence Scale
4.2.1. Respect different corporate cultures	Understand the differences in size, culture, and success of different corporate cultures	2.0
	Understand and respect different corporate cultures	3.0
4.2.2. Stakeholders	Define roles and relationships among stakeholders	2.0
	Identify conflicts between stakeholders liên	3.0
	Resolve conflicts between stakeholders	4.0

7	15521A	Internship 2: Specialized internship (Thực tập 2: Thực tập chuyên ngành)	2				U3		U3											U3				
	15522A	International Business 2 (Kinh doanh quốc tế 2)	3			U3															U3	U2		
	15523A	Maritime Economics 2 (Kinh tế Hàng hải 2)	3			U3																	U3	
	15524A	Special topics in Maritime Business (Chuyên đề đặc biệt về Kinh doanh hàng hải)	3	U3																	U3		U3	
	26165A	Ocean Environment Management (*) (Quản lý môi trường đại dương)	3																					
	15525A	Seminar 2: Investment project (*) (Thảo luận 2: Dự án đầu tư)	3																					
	15526A	Port Operations and Management (*) (Quản lý và khai thác cảng)	3																					
8	15527A	Internship 3: Graduation internship (Thực tập 3: Thực tập tốt nghiệp)	4	U4			U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U2	U3	
	15528A	Graduation Dissertation (Khóa luận tốt nghiệp)	6	U4	U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U3	U4	U4	U4	U4	U3	U3	U2	U3

(*): Học phần tự chọn

I (Introduce)/T (Teach)/U (Utilize)

4.7. Summary of allotment of courses by semester

Semester I

No	New Code	Course Name	Cre.	THE	SEM	ASMG	PRJ	Type	Prerequisite
Compulsory			17						
1	25201A	General English - Listening 1	3	45				I	
2	25211A	General English - Speaking 1	3	45				I	
3	25221A	General English - Reading 1	3	45				I	
4	25231A	General English - Writing 1	3	45				I	
5	19101	Marxist – Leninist Philosophy	3	45				I	
6	11401	General Law	2	45				I	
Elective			0						
TOTAL			17						

Semester II

No	New Code	Course Name	Cre.	THE	SEM	ASMG	PRJ	Type	Prerequisite
Compulsory			16						
1	25202A	General English - Listening 2	3	45				I	25201A
2	25212A	General English - Speaking 2	3	45				I	25211A
3	25222A	General English - Reading 2	3	45				I	25221A
4	25232A	General English - Writing 2	3	45				I	25231A
5	19501	Scientific Socialism	2	30				I	
6	19401	Political Economics	2	30				I	19101
Elective			0						
TOTAL			16						

Semester III

No	New Code	Course Name	Cre.	THE	SEM	ASMG	PRJ	Type	Prerequisite
Compulsory			14						
1	18125A	Mathematics	3	45				I	

2	15101A	Microeconomics	3	45				I	
3	25342A	English composition	3	45				I	25232A
4	15501A	Introduction to GMA	3	45				I	
5	19201	Ho Chi Minh's Ideology	2	30				I	19101
Elective			6						
6	25217A	Speech communication	3	45				I	
7	15502A	Globalization	3	45				I	
8	15503A	World Maritime History	3	45				I	
TOTAL			20						

Semester IV

No	New Code	Course Name	Cre.	THE	SEM	ASMG	PRJ	Type	Prerequisite
Compulsory			20						
1	19302	History of Vietnam Communist Party	2	30				I	19101
2	15117A	Statistics	3	45				I	18125A
3	15504A	Critical thinking	3	45				I	
4	15102A	Macroeconomics	3	45				I	15101A
5	15505A	Environment of Modern Business	3	45				I	
6	15506A	Maritime Cargo	3	45				I	
7	15818A	Fundamental of Logistics and Supply Chain Management	3	45				I	
Elective			0						
TOTAL			20						

Semester V

No	New Code	Course Name	Cre.	THE	SEM	ASMG	PRJ	Type	Prerequisite
Compulsory			11						
1	15507A	Internship 1: Fieldtrip	2	30				II	
2	15508A	Introduction to International Relations	3	45				I	

3	15509A	International Maritime Organization	3	45				I	
4	15511A	Seminar 1: Method & Design	3	45				I	15117A
Elective			6						
5	15510A	Economic Geography	3	45				I	
6	15512A	Ocean Politics	3	45				I	
7	15513A	Geopolitics of Energy	3	45				I	
8	26164A	Environmental Law and Policy	3	45				I	
9	15514A	Comparative Politics	3	45				I	
TOTAL			17						

Semester VI

No	New Code	Course Name	Cre.	THE	SEM	ASMG	PRJ	Type	Prerequisite
Compulsory			18						
1	15515A	Maritime Economics 1	3	45				I	15101A, 15506A
2	15516A	International Business 1	3	45				I	
3	15517A	Maritime Security	3	45				I	15509A
4	15518A	Globalization of Cultures	3	45				I	
5	15519A	Business Ethics	3	45				I	
6	15520A	Comparative Maritime Policies	3	45				I	15509A
Elective			0						
TOTAL			18						

Semester VII

No	New Code	Course Name	Cre.	THE	SEM	ASMG	PRJ	Type	Prerequisite
Compulsory			11						
1	15521A	Internship 2: Specialized internship	2	45				II	15507A
2	15522A	International Business 2	3	45		X		I	15516A
3	15523A	Maritime Economics 2	3	45				I	15515A

4	15524A	Special topics in Maritime Business	3	45				I	15523A 15520A
Elective			6						
5	26165A	Ocean Environment Management	3	45				I	
6	15525A	Seminar 2: Investment project	3	45		X		I	
7	15526A	Port Operations and Management	3	45				I	
TOTAL			17						

Semester VIII

No	New Code	Course Name	Cre.	THE	SEM	ASMG	PRJ	Type	Prerequisite
Compulsory			10						
1	15527A	Internship 3: Graduation internship	4					II	15521A
2	15528A	Graduation Dissertation	6					I	15527A

5. Description of course contents

5.1 General English – Listening

3Cr

- Prerequisites: no.

- *Course Content:* This course provides basic vocabulary and background on educational science topics and social issues like 'Amazing Places', 'Human Lives', 'All all new once', 'Going from A to B', 'Animal World', 'Relationships', and 'Liliteracy Skills'. It is also designed to help students develop skills. Basic listening includes listening for main ideas, details, notes, etc. The ultimate goal is to help students achieve level B1. Furthermore, the course will help students understand and practice the format of IELTS.

5.2 General English – Speaking 1

3Cr

- Prerequisites: no.

- *Course Content:* Topics include: free time, hometown, average, weather, travel, and more. For each topic, the course will also provide background knowledge as well as sample answers. The course is designed to help build students' ability to work individually, in pairs or in groups. The ultimate goal is to help students achieve B1 level. Furthermore, the course will help students practice the formats of IELTS and prepare for the real standardized test.

5.3 General English – Reading 1

3Cr

- Prerequisites: no.

- *Course Content:* This course provides basic vocabulary and background on educational science topics and social issues like 'Amazing Places', 'Human Life', 'It's All New Once', 'Going from A to B', 'Animal World', 'Relationships', and 'Literacy Skills'. It is also designed to help students develop basic reading skills including reading main ideas, details, skimming and scanning techniques, etc. The ultimate goal is to help students achieve B1 level. Furthermore, the course will help students understand and practice the formats of IELTS.

5.4 General English – Writing 1

3Cr

- *Prerequisites:* no.

- *Course Content:* This module is intended to improve students' ability to write effective sentences and paragraphs in English, following some common topics at the Beginner level. This is a basic piece of knowledge needed to expand and improve the four English skills

5.5 Marxist – Leninist Philosophy

3Cr

- *Prerequisites:* no.

- *Course Content:* The course is part of the system of political science subjects of Marxism-Leninism, covering the basic contents of the world view, human outlook and methodology of the Marxist-Leninist philosophy.

5.6 General Law

2Cr

- *Prerequisites:* no.

- *Course Content:* The module includes general contents about the State such as: the origin of the State, the nature of the State, the State apparatus; General legal topics such as: legal origin, legal nature, legal functions, legal properties and some other issues. In addition, this module also addresses the current anti-corruption issue in Vietnam. Students must regularly update legal documents on subjects related to the subject.

5.7 General English – Listening 2

3Cr

- *Prerequisites:* General English – Listening 1

- *Course Content:* This course provides basic vocabulary and background on science education topics and social issues such as “Food”, “Learning”, “Media”, “Relationships”, etc It is also designed to help students develop basic listening skills and practice further including listening for main ideas, details, taking notes, and more. The ultimate goal is to help students achieve a B1+ level. Furthermore, the course will help students practice the formats of IELTS and prepare for the real standardized test.

5.8 General English – Speaking 2

3Cr

- *Prerequisites:* General English – Speaking 1

- *Course Content:* This course provides basic vocabulary and background on topics of everyday life such as people and relationships, a healthy day, Study and work, The world around us, communication, Technology, Hobbies, Youth, Homeland, Culture, etc., For each topic, the course will also provide background knowledge as well as sample answers. The course is designed to help build students' ability to work individually, in pairs or in groups. The ultimate goal is to help students achieve a B1+ level. Furthermore, the course will help students practice the formats of IELTS and prepare for the real standardized test.

5.9 General English – Reading 2

3Cr

- *Prerequisites:* General English – Reading 1

- *Course Content:* This subject provides basic vocabulary and background on science education and social issues like 'Starting Somewhere New', 'That's Good for You', 'Getting Messages', 'New media', 'The world in our hands', 'Make money, spend money', 'Relationships'. It is also designed to help students develop basic reading skills including reading for main ideas, details, skimming and scanning techniques, and more. In addition, students will be taught strategies for guessing the meaning of new words through context or understanding the writer's attitude. The ultimate goal is to help students achieve a B1+ level. Moreover, the course will help students practice more about IELTS formats.

5.10 General English – Writing 2

3Cr

- *Prerequisites:* General English – Writing 1

- *Course Content:* The aims are to improve the skills and knowledge learned in Writing 1 subject, to reach the Intermediate level. The course also introduces the skill of describing graphs/graphs and writing an essay. This is a basic piece of knowledge needed to expand and improve the four English skills

5.11 Scientific Socialism

2Cr

- *Prerequisites:* no.

- *Course Content:* The module covers the basic contents of scientific socialism, providing students with scientific theoretical bases to understand the Platform for national construction, the policy of building socialism in Vietnam. Male; explain and have the right attitude towards the path to socialism - the path that our Party and people have chosen. The knowledge of this module serves as a basis for students to approach and better understand the content of the module Ho Chi Minh Thought and History of the Communist Party of Vietnam.

5.12 Political Economics

2Cr

- *Prerequisites:* Marxist – Leninist Philosophy.

- *Course Content:* The module provides Marxist-Leninist political economy knowledge on capitalist production methods and political economy issues of the transition to socialism in

Vietnam. From there, helping students have the ability to identify practical problems related to the course and actively study to raise their awareness of their responsibilities for the economic development of the country.

5.13 Mathematics

3Cr

- *Prerequisites:* no.

- *Course Content:* This course is an introduce to calculus, with a focus on problem solving and applications to economics and business. This course covers: matrices, system of linear equations and inequalities, linear programming; exponential and logarithmic functions; the concepts of derivative and integral and their applications

5.14 Microeconomics

3Cr

- *Prerequisites:* no.

- *Course Content:* The microeconomics module covers the basic concepts of economic science, supply and demand theory, theory of consumer and producer behavior, market structures, etc. markets, factor markets, market failures, and government remedies.

5.15 English Composition

3Cr

- *Prerequisites:* General English – Writing 2.

- *Course Content:* This course is designed to help students understand the structure, characteristics, and conventions of effective writing and to enable them to develop their own successful writing processes. Students are taught organization, adequate and appropriate detail, essay sections, effective expression and grammar, with particular emphasis on argumentation and persuasion in the theory and practice of writing. present. Also included is a research paper component that introduces students to concepts of information flow, logical fallacies, rhetorical strategies, and other research methods and practices.

5.16 Introduction to GMA

3Cr

- *Prerequisites:* no.

- *Course Content:* The introductory course in the major of the training program, helps students gain basic understanding of GMA, to guide students' careers; Introduce students to some basic knowledge, skills, attitudes, ethics, qualities and professional competencies of the GMA major..

5.17 Ho Chi Minh's Ideology

2Cr

- *Prerequisites:* Marxist – Leninist Philosophy.

- *Course Content:* Help students to have a certain understanding of Ho Chi Minh and patriotism, revolutionary will, determination to find a way to save the country and liberate the nation; comprehensively and deeply understand Ho Chi Minh's thought on the

fundamental issues of the Vietnamese revolution, from the national revolution, people's democracy to the socialist revolution.

5.18 History of Vietnam Communist Party

2Cr

- *Prerequisites:* Marxist – Leninist Philosophy.

- *Course Content:* Provide basic knowledge about the Party's revolutionary line, including the system of views and policies on the goals, directions, tasks and solutions of the Vietnamese revolution, expressed through the Platform and Resolutions. .. of the Party in the process of leading the Vietnamese revolution, from the people's democratic national revolution to the socialist revolution. Since then, believe and strive to follow the Party's goals, ideals and guidelines; aware of their responsibility for the cause of building socialism and defending the Fatherland under the leadership of the Party.

5.19 Statistics

3Cr

- *Prerequisites:* Mathematics.

- *Course Content:* The Statistics module provides students with basic knowledge about statistics: principles and principles of statistics; common statistical tables; how to calculate some criteria, basic characteristic parameters.

5.20 Critical thinking

3Cr

- *Prerequisites:* no.

- *Course Content:* The module introduces the use of critical thinking skills with a focus on examining the structures or elements of thought underlying all arguments: deductive and inductive reasoning; implications, assumptions and consequences; elements of expression and inclusion in language; and rhetorical methods and devices, helping students to conceptualize, apply, synthesize, and evaluate information.

5.21 Macroeconomics

3Cr

- *Prerequisites:* Microeconomics.

- *Course Content:* Macroeconomics module covers concepts, calculations as well as meanings of macroeconomic variables such as gross product and national income, unemployment, inflation, aggregate supply, aggregate demand.. At the same time, through the course, learners gain an understanding of government policies that are fiscal policy and monetary policy and their impact on the economy. Finally, the introduction of macroeconomics in the open economy.

5.22 Environment of Modern Business

3Cr

- *Prerequisites:* no.

- *Course Content:* The module introduces students to various factors and issues related to the modern business environment, providing basic business terms, knowledge of different

types of business ownership and business models. core business. In addition, the module provides students with clear illustrations of the modern business environment along with essential tools for analyzing the business environment. Topics covered include business establishment, management and organization, sustainable development, interactions between global businesses, people and governments, issues challenging big and small business.

5.23 Maritime Cargo

3Cr

- *Prerequisites:* no.

- *Course Content:* The module shows different types of goods based on characteristics, properties, methods of loading and unloading goods, ways of preservation, lashing, dunnage; Basic issues related to cargo in the maritime sector such as cargo security, cargo insurance, freight forwarding.

5.24 Fundamental of Logistics and Supply Chain managemnt

3Cr

- *Prerequisites:* no.

- *Course Content:* The module introduces the basic concepts of the supply chain, the supply chain actors and the relationship between the parties on the supply chain, helping students grasp the basic theories of logistics, operations Business logistics, logistics services and logistics infrastructure, practical issues in logistics development.

5.25 Internship 1: Field trip internship

2Cr

- *Prerequisites:* no.

- *Course Content:* The field trip internship is part of the basic knowledge and skills, so the module is built to help students familiarize themselves with the operating environment of the industry, enterprises and related organizations. Based on the information collected, students can initially orient their careers and future employment positions.

5.26 Introduction to International Relations

3Cr

- *Prerequisites:* no.

- *Course Content:* The International Relations module focuses on contemporary theoretical and analytical approaches to interstate relations and the relationship between economics and politics. Historical and most recent events are also mentioned to help increase students' understanding of aspects and issues of international relations.

5.27 International Maritime Organization

3Cr

- *Prerequisites:* no.

- *Course Content:* The course introduces the international maritime organization and its legal instruments. Students will learn about the development and operation of international organizations in general and maritime organizations and institutions in particular. The

module will focus on the mechanisms through which international institutions influence the behavior of states and the international maritime industry. The International Maritime Organization (IMO) and its impact on international maritime policies and markets will be the focus of this module.

5.28 Seminar 1: Methods and Design **3Cr**

- *Prerequisites:* Statistics.

- *Course Content:* The module introduces the concept of research methods, scientific research processes along with theories, models, methods, data processing tools and presentation of scientific research works.

5.29 Maritime Economics 1 **3Cr**

- *Prerequisites:* Macroeconomics; Maritime Cargo

- *Course Content:* The module introduces basic concepts and contents related to shipping economics such as supply and demand, costs, markets and influencing factors as well as factors affecting sea transportation.

5.30 International Business 1 **3Cr**

- *Prerequisites:* no.

- *Course Content:* The module introduces the basic concepts of International Business, the impact of international business activities on strategy formulation through economic, cultural, political and social factors of the environment. business. Orientation to build, select and implement multinational strategies in the context of the global business environment.

5.31 Maritime Security **3Cr**

- *Prerequisites:* International Maritime Organizations.

- *Course Content:* The course provides an introduction to emerging threats to global maritime trade, particularly those to the world's maritime trade routes and nodal points. Threats include: a) increased demand for maritime trade (resulting in a greater number of ship collisions); b) state threats that could lead to armed conflict, such as those that exist in the South China Sea; c) non-state threats such as piracy and terrorism. The role of ISPS, MTSA, bilateral agreements, international organizations and international law in addressing these issues.

5.32 Globalization of Culture **3Cr**

- *Prerequisites:* no.

- *Course Content:* The module provides students with an overview of Culture from the perspective of Globalization as well as its impact on aspects of business operations and business management. From there, indicate management, strategy, marketing and communication styles according to different cultural schools. In addition, the module also

provides knowledge of classical and contemporary thinking on business culture, thereby encouraging learners to apply theories and ideas into practice..

5.33 Business Ethics

3Cr

- *Prerequisites:* no.

- *Course Content:* The module addresses ethical dilemmas from theoretical perspectives and their application to individual and social problems, with an emphasis on ethical reasoning and decision-making. At the same time, the module introduces the relevance and importance of ethics and social responsibility in business; raise students' awareness and understanding of ethical issues in business; provide students with useful tools to guide the analysis and decision of ethical issues in business.

5.34 Comparative Maritime Policies

3Cr

- *Prerequisites:* *International Maritime Organization.*

- *Course Content:* The module highlights the differences in the maritime policies of countries.

5.35 Internship 2: Specialized internship

2Cr

- *Prerequisites:* Internship 1- Field trip.

- *Course Content:* The specialized internship is part of the specialized knowledge and skills block, built to familiarize students with professional activities in the real environment at the internship units. With the knowledge and experience gained through this internship, students can easily absorb, test and experience the professional knowledge that has been or will be provided in the lecture hall.

5.36 International Business 2

3Cr

- *Prerequisites:* International Business 1.

- *Course Content:* International Business 2 introduces the theories of international trade, concepts and principles related to import and export, as well as other approaches to entering foreign markets, and specific information. country with realistic aspects, thereby sketching the world as a source of raw materials, labor and products, and as a market for buying and selling goods and services.

5.37 Maritime Economics 2

3Cr

- *Prerequisites:* Maritime Economics 1.

- *Course Content:* The module introduces concepts and contents related to port economy such as supply and demand of seaport services, markets, seaport costs, seaport service prices and other issues related to seaport economy.

5.38 Special topics in Maritime Business

3Cr

- *Prerequisites:* Comparative Maritime Policies; Maritime Economics 2.
- *Course Content:* The module outlines the latest issues and development trends of the world maritime business.

5.39 Internship 3: Graduation Internship **4Cr**

- *Prerequisites:* Internship 2 – specialized internship.
- *Course Content:* Graduation internship is part of specialized knowledge and skills, through this module, students will experience real-life situations, cultivate professional knowledge and practice the skills they have been equipped with in previous lessons.

5.40 Graduation Dissertation **6Cr**

- *Prerequisites:* Internship 3 – Graduation Internship.
- *Course Content:* Apply specialized knowledge to solve a practical problem in the field of Maritime Economics at a company, enterprise or related organization such as Port Authority, Seaport Enterprise, Shipping Agent, Shipping Company. sea loading, ...

5.41 Speech Communication **3Cr**

- *Prerequisites:* no.
- *Course Content:* The course presents presentation skills and methods through conveying and expressing messages by words, gestures, and body language.

5.42 Globalization **3Cr**

- *Prerequisites:* no.
- *Course Content:* The module helps learners understand the key concepts of globalization and key aspects of globalization, as well as explain the role of countries in globalization, measure the effects of globalization on the process of globalization. politics and culture. From there, learners can apply the concepts of global production and finance in case analysis as well as apply their understanding of globalization in the maritime industry.

5.43 World Maritime History **3Cr**

- *Prerequisites:* no.
- *Course Content:* The module introduces the birth and development of ships, seaports as well as other issues related to the maritime field according to the development of the world's maritime history.

5.44 Economic Geography **3Cr**

- *Prerequisites:* no.
- *Course Content:* The module provides learners with key concepts of economic geography and key drivers of the global economy. This helps learners to understand the distribution of natural

resources and the cultural nature of resource generation as well as to assess the population centers associated with these resources. In addition, the module also helps maintain in-depth knowledge of economic clustering.

5.45 Ocean Politics

3Cr

- *Prerequisites:* no.

- *Course Content:* This course introduces the economic, security and environmental aspects of the world's oceans, focusing on the international aspects of the increasingly scarce global resources, leading to cooperation and even conflict of nations around the world.

5.46 Geopolitics of Energy

3Cr

- *Prerequisites:* no.

- *Course Content:* The module discusses the world's oil and natural gas environment from the perspective of geopolitics, macroeconomics and microeconomics; the influence of the energy market on the health of the macro-economy and the stability of the national economy, international security, domestic policies of countries and vice versa, contemporary issues faced by the international oil and gas market; impact of energy geopolitics on international and domestic politics both past and present.

5.47 Environmental Law and Policy

3Cr

- *Prerequisites:* no.

- *Course Content:* The module introduces international laws and policies in the management of the physical, biological, marine and coastal environments.

5.48 Comparative Politics

3Cr

- *Prerequisites:* no.

- *Course Content:* The module introduces concepts in maritime policy, important factors affecting maritime policy.

5.49 Ocean environment management

3Cr

- *Prerequisites:* no.

- *Course Content:* The module introduces some physical, chemical, biological characteristics and some basic processes in the marine environment, thereby guiding students to choose management and technical solutions to environmental problems. schools, buildings, and marine resources.

5.50 Seminar 2: Investment Project

3Cr

- *Prerequisites:* no.

- *Course Content:* The course introduces knowledge about project management and project management techniques, planning and evaluating a hypothetical investment project.

5.51 Port Operations and Management

3Cr

- *Prerequisites:* no.

- *Course Content:* The course introduces general knowledge about ports, models of port management, the field of port management as well as methods of exploitation planning, operational processes at ports.